

# Water Jet Rental Programs



## *Why use high-pressure water?*

A high-pressure water jetting system from NLB can solve the toughest product removal problems. For more than 30 years, we've been harnessing the power of water to provide an efficient, cost-effective cleaning tool for industrial plants and contractors.

Whatever the build-up — rust and scale, resins, chemical residues, paint, epoxies — an NLB water jet system cuts right through it and rinses it away. Water jetting leaves a clean, smooth surface, and is faster than manual methods. You won't need chemicals, solvents or caustics (or the expensive safety and disposal procedures that go with them). Bottom line: water jetting is an, efficient, non-polluting way to higher productivity... and greater profits.



## *Why rent?*

It is a simple matter of economics that some jobs just cannot justify the purchase of a water jet pump and related accessories. But that doesn't mean you must miss out on the job. Renting is a cost-effective alternative to purchasing.

Renting avoids a capital expenditure and allows contractors or industrial companies the full use of equipment at a fraction of the purchase price. Renting for a short time, or for a specific job, also allows you greater flexibility with operating and maintenance budgets.



*The Leader in High-Pressure  
Water Jet Technology*



10150D



10331D



4075D



40201D

## Why rent from NLB?

NLB specializes in high-pressure and ultra-high pressure water jet technology (pressures up to 40,000 psi). We are a leading innovator in the design and application of water jetting equipment, with quality and reliability that ensure maximum up-time.

NLB maintains rental fleets in Michigan, Texas, New Jersey, and Louisiana, ensuring that water jet units and accessories are available when and where you need them. We'll even pick up and deliver.

Each regional location is staffed with factory-trained technicians to help you choose the right pump and accessories for your job, and assist you with arrangements. Our service technicians are also available for on-site training, start-up and maintenance.

## Take on new jobs

High-pressure water jetting lets you do hundreds of jobs quickly and profitably. You can blast away dried paint, remove deposits from pipes or tanks, prepare surfaces for coatings, and much more. If you have questions about these or other applications, please give us a call.

## Standard pump units

The typical NLB rental package is the diesel-powered, trailer-mounted unit preferred by industrial service contractors. NLB stocks a variety of units at its regional locations throughout the U.S., and our fleet commonly includes the following models:

Model No.	PSI	GPM
1012	10,000	16
10150	10,000	25
10200	10,000	34
10331	10,000	53
20153	20,000	13
20203	20,000	16.5
4075	40,000	3
40201	40,000	6



**Coating Removal/Surface Preparation**  
A lightweight SPIN JET® — an NLB exclusive — quickly removes coatings from floors, decks or grates.



**Pipe and Tube Lancing** - NLB's equipment will clean blocked pipes and tubes twice as fast as drilling, without exposure to chemicals.



**Carrier Cleaning** - With an NLB rotating lance, an operator can strip away hardened paint and dirt from skids and carriers.



## NLB's Rental/Purchase plan

If you're considering the purchase of NLB equipment, our rental program has a purchase option that gives you the opportunity to "try before you buy."

Rental/Purchase lets you apply a percentage of the rental amount already paid to the purchase price — in some cases, the entire amount. The applied percentage rate depends upon the length of the rental and is applied to the total rental as a single percentage, not on a cumulative basis. These rates are based upon the following table:

Rental Period	Applied Rate
1st Month	100%
2nd Month	90%
3rd Month	80%
4th Month and Thereafter	70%

The purchase price will be the amount quoted prior to delivery of the equipment, and you must specify Rental/Purchase at the outset. As with the regular NLB rental program, equipment taken on Rental/Purchase may be returned at any time, with no obligation to purchase. In some instances, however, a minimum rental amount or lease deposit is required.

## What does renting include?

NLB rents both trailer-mounted diesel units and skid-mounted electric units, so you can choose the style that best suits your job. You can also rent accessories, such as rotating SPIN JET® units, 3-D tank cleaning heads, and our exclusive HydroPrep™ surface preparation system.

### Standard rental packages:

- Pump Unit
- 100 ft. of High-Pressure Discharge Hose
- 100 ft. of Intake Hose
- Hand Lance and Foot Control Valve
- Spare Parts Kit
- Consultation
- Operation, Maintenance and Safety Training

We provide free in-house training for all rental customers, covering the operational capabilities of various pumps and accessories, maintenance procedures and safety aspects. Whenever an operator successfully completes a course, his certification is recorded on a handy, wallet-sized card that he can carry on the job.



Training can be conducted at any NLB branch, or at your facility.



# Frequently-Asked Rental Questions

As easy as it is to rent high-pressure water jetting equipment from NLB, it's even easier when you know in advance exactly what you need. Here's most of what you need to know:

**1. What documents are required to rent NLB equipment?**

*Proof of insurance (with NLB listed as loss payee in regard to the rented equipment). This can be handled by your insurance agent. If you have any questions, please call your nearest NLB branch office.*

**2. Will I need a deposit to rent?**

*A deposit is often required (for new and existing customers), depending on the length and value of the rental.*

**3. What equipment do I need to do "X" job?**

*NLB will help you put together the right package.*

**4. How long will training take? How many people should I send?**

- *Sessions generally take from 4 to 8 hours, depending on the type of equipment.*
- *Up to 5 people per training session.*

**5. What kind of truck do I need to pull the unit I rent?**

*One-ton with electric brakes and ball hitch (2" to 2-5/16").*

**6. What are the hourly rates?**

*Rates vary based on the equipment needed for the job, so please discuss your needs with the nearest NLB branch office.*

## 4 regional locations



**The Leader in High-Pressure Water Jet Technology**



**Headquarters**

29830 Beck Road  
Wixom, MI 48393-2824  
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**Regional Offices**

159 Harmony Road Mickleton, NJ 08056 (856) 423-2211 Fax: (856) 423-0997	201 S. 16th La Porte, TX 77571 (281) 471-7761 Fax: (281) 471-8738	14302 Highway 44 N. Gonzales, LA 70737 (255) 622-1666 Fax: (225) 622-7366
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